

NEWS RELEASE



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Contacts: Jean Knox, Data-Basics, 216-663-5600, jknox@databasics.com
Thomas Bubnick, Data-Basics, 216-663-5600, tbubnick@databasics.com

Data-Basics Tapped by J.J. White and Temperature Service Company to Provide Integrated Service Management Solutions

J. J. White Now Realizing Efficiencies from SAM Pro Enterprise

CLEVELAND, OH—Further building on its broad palette of HVACR clients, Data-Basics, a leading provider of Internet-based enterprise applications for the service and facilities management industries, today announced the addition of two significant clients. Philadelphia-based J. J. White and Temperature Service Company, located in Elk Grove Village, Ill., have selected Data-Basics' core SAM Pro Enterprise solution. J. J. White recently completed its software implementation.

J. J. White Inc.

A family-run business since its establishment in 1920, J. J. White is a HVAC, construction, and mechanical service contractor, serving northeastern companies such as Boeing, Sunoco Chemicals and JP Morgan Chase. As J. J. White's HVAC group was experiencing exponential growth, the company needed a more flexible system that would allow it to increase its productivity and profitability.

“We chose Data-Basics because of the product’s scalability and Data-Basics’ willingness to accommodate any changes we needed to make the software run most effectively,” said Jason Morovich, information technology manager, J. J. White. “SAM Pro has already produced efficiencies for us, such as automatically feeding information to payroll and accounts payable directly from the work order.”

Temperature Service Company

With Midwest clients such as TJ Maxx, Blommer Chocolate Company, Circuit City and CarMax, Temperature Service Company provides commercial and industrial HVAC and refrigeration/cooking equipment service while also offering design/build capabilities. President Scott Templin turned to Data-Basics to deliver an integrated service management solution that not only included mobile workforce and accounting components, but would also allow his company to evolve into a paperless, more efficient environment. “We expect to double our business in the next five years,” said Templin. “We wouldn’t be able to handle that growth without the software foundation from a company like Data-Basics.”

The Escalation Manager tool played a significant role in Temperature Services’ selection of Data-Basics’ software, as managers can customize their own rules based on client needs, and designated personnel will automatically receive a notification when a problem arises. Escalation Manager and all other tools are based on Data-Basics’ signature Rules-Based Management (RBM) technology, which enforces rules that have been predetermined by the customer by engaging a series of alarms for action.

About Data-Basics Inc.

Data-Basics Inc. (<http://www.databasics.com>) is a leading provider of enterprise software solutions for the service, construction and facilities management industries. Offering a fully integrated system, Data-Basics helps companies plan and track enterprise-wide activities in real-time while managing data in a customized, secure environment. Based in Cleveland, Ohio since its establishment in 1974, Data-Basics is a privately held company with more than 20 software professionals and a growing network of dealers and sales representatives throughout the U.S. and North America.

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