



## EXCEEDING EXPECTATIONS: DATA-BASICS AND XOi TECHNOLOGIES INTEGRATE TO GIVE YOU *MORE*

Service companies are looking for something...more. More functionality, more efficiency, more transparency. And more than just the average field service management software everyone else is using. That's why Data-Basics has teamed up with XOi Technologies to integrate XOi Vision directly into the SAMPro Enterprise Software—to provide a true end-to-end solution that allows the customers we serve to do what other field service companies cannot.



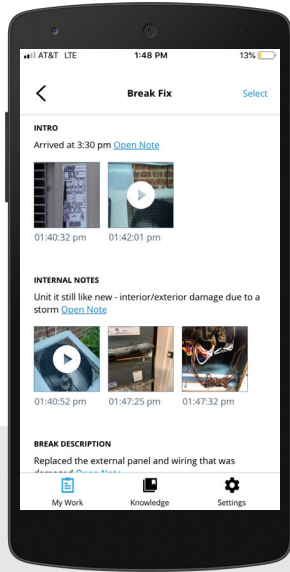
### THE FIELD SERVICE CHALLENGES

- **Standing out from the competition.**  
How is anyone supposed to know who to choose when they all look the same on paper? Contractors lack a consistent, tangible differentiator that truly sets them apart.
- **Getting technicians to use technology.**  
They've got enough to do without another "tool" adding to their list of responsibilities. They want to focus on the work they're paid to do without anything getting in the way.
- **Growing in spite of a skilled trades gap.**  
With more retiring out of field service than getting into it, how do companies grow when the demand for their work is increasing, but it's getting harder to find qualified workers?

### THE SAMPRO / XOi SOLUTION

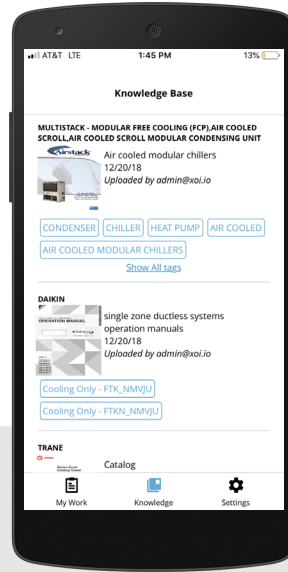
- **Build trust and transparency with a deliverable that sets you apart.**  
Leverage photo and video to educate customers, exceed their expectations for service, and sell on your unique deliverable.
- **Streamline technicians' on-site process to make their work easier.**  
Turn manual processes into automated workflows. Documentation gets where it needs to go, asset management is done for them, and work gets done faster.
- **Capture the knowledge of your best techs for the benefit of the rest.**  
Optimize your workforce through technician-created training videos. Content is intelligently tagged and accessible on-site in the palm of techs' hands.





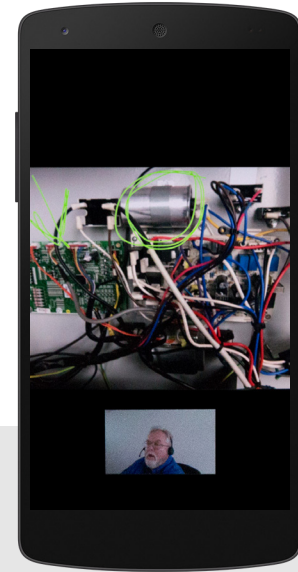
## CAPTURE

- Attach photos, videos, tags, and custom notes to all jobs
- Bring customers to the job site virtually by providing visual context on quotes and invoices
- Save storage space on techs' phones and keep content centralized across your org with automatic cloud storage



## COACH

- Educate techs with a cloud-based repository of manuals, wiring diagrams, videos, and more
- Create, access, and share how-to content with fellow XOi users
- Allow service managers to push specific materials to techs while they're in the field



## COLLABORATE

- Launch a live video call and see what your techs see
- Video calling on steroids: pause the video feed, draw on the paused image, share documents in real time
- Maintain a queue system to run your own virtual technician support center

The competitive nature of the field service industry means companies not only need to operate more efficiently, but must also effectively differentiate themselves from the competition. By allowing for seamless integration with XOi Vision, the Data-Basics SAMPro Enterprise application provides the more your business has been looking for. Welcome to the new standard for field service.

**Ready to optimize your workforce?**

**Contact Us Today!**

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