

Simplifying sales tax compliance

Avalara for Small Business

Avalara for Small Business handles sales tax compliance end-to-end **through the power of automation**, so you can streamline your workflow process and save time, enabling you to focus on running and growing your business, not managing sales tax. Our cloud solution **meets you where you are** – in your accounting/ERP software, marketplace, ecommerce platform, or wherever else you sell – for an integrated, more accurate experience.

Our solution includes **preparing and filing your tax returns, storing exemption certificates, calculating real-time sales and use tax at checkout (if needed) and recommending the licenses you may need for your business.**

As the leader in sales tax automation, we harnessed our state-of-the-art technology and created a solution specifically designed to meet the needs of your small business. Whether you are selling in a few states today or planning to expand into many in the future, **our solution grows with you.** Avalara for



Small Business **is regularly updated with respect to tax laws and rates, keeps track of where you may trigger tax compliance obligations, and automatically alerts you when you might need to take action**, granting you peace of mind. Let us simplify sales tax compliance for you.



Manages tax compliance end-to-end across all the channels where you sell

- Integrates into the systems you already use
- Calculates more accurate and consistent sales tax through your integrated selling channels, if needed



Saves you time while achieving and maintaining tax compliance

- Automates your business' sales tax needs with returns filing, compliance document management, and real-time sales calculations
- Easily import your sales data using our integrations to prepare your returns



Reduces risk with more accurate determination, tracking, and compliance

- Tracks where you may trigger sales tax obligations and alerts you when you should register to start collecting sales tax
- Reduces non-compliance and audit risk exposure through regularly updated tax content

Avalara for Small Business: What's Included

Returns filing

Automate your returns e-filing in each jurisdiction whether you file annually, quarterly, or monthly and automatically file. Simplify your sales tax returns preparation and filing and avoid missing due dates.

Extract data from multiple sales channels to generate reports and prepare sales tax returns. Then view transaction data across multiple channels for a complete picture of your sales and use tax liability.

Exemptions management

Store and access all the sales and use tax documents you need to manage your customer exemptions in one place, reducing time, effort, and audit risk.

Collect exemption certificates digitally and automate sales tax exemptions for tax-exempt customers.

Track sales tax obligations

Monitor sales and get alerts when you need to register and start collecting sales tax in new states using our economic nexus threshold tracker.

Real-time calculation

Automatically calculate sales and use tax rates at check-out (if needed) across multiple sales channels and apply across jurisdictions.

Apply tax rates based on product taxability, sales tax holidays, and changing federal and state sales tax regulations.

License guidance

Determine which licenses are required for your business. Get your new or expanding business properly licensed with a custom report that contains all the recommended applications and forms.

Who is Avalara?

We're a team of tax experts and technologists behind one solution for your business. We live and breathe tax compliance so you don't have to.

From independent operators to midsize businesses and Fortune 100 companies, more than 30,000 customers choose Avalara for tax compliance tools scaled to their needs. You'll find Avalara around the world helping businesses prepare for growth in the global market.



Start your free trial for up to 60 days today!

Visit avalara.com/smallbusiness

Avalara for Small Business is available to new customers only.

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